

# HAVE YOU CONSIDERED THE TRUE COST OF SANITATION?

THREE OVERLOOKED COSTS TO FIGURE INTO YOUR BUDGET



Planning a sanitation budget seems simple: Hire employees, buy cleaning products, schedule out the sanitation shift, and the plant will be clean and ready to run. However, most sanitation cost projections overlook significant hidden expenses.

## Want to get full control of your sanitation budget?

Make sure you consider these three often-forgotten costs of sanitation:



### Food safety and equipment risk.

Between worker safety concerns, food safety risk and equipment damage potential, the food processing industry is full of unpredictable scenarios. The cost of a sanitation accident can result in loss settlements and healthcare expenses that are life-changing and business-ending. Equipment damage during sanitation shifts can eat up dollars, too. PSSI manages against risk by taking ownership of sanitation safety, worker's compensation and paying for any equipment damage during sanitation.

### Excessive downtime.

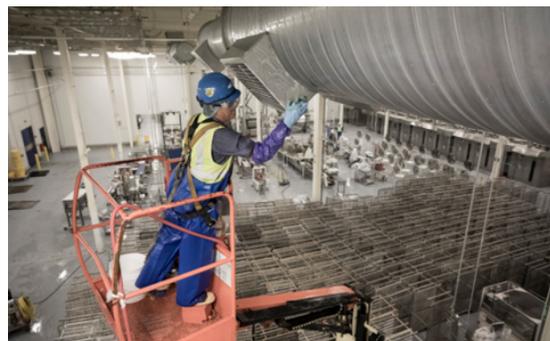
Downtime is costly in food production. If the sanitation process is delayed, your production staff and equipment can't start up on schedule. A professionally trained sanitation crew can dramatically reduce this downtime. In fact, PSSI is so confident in its ability to turn the production line over on time that it pays for idled labor if production shifts are delayed. But even more important is the productivity you gain when a fully loaded sanitation program keeps downtime to a minimum.



### Variable expenses.

One of the most frustrating parts about managing a sanitation program is planning for the chemicals and cleaning products, due to the peaks and valleys in cost and need. When PSSI handles the chemicals, tools and equipment, the sanitation budget becomes a fixed cost instead of a variable cost. Knowing these fixed costs allows for more strategic production planning.

These commonly overlooked costs of sanitation can be taken off your shoulders by contracting with PSSI. When sanitation becomes on-time and on-budget, you can spend more time focusing on what you do best—creating efficiencies in the production process.



## Redefining clean.

We are committed to keeping every plant safe and clean. We are constantly looking for new ways to save costs, preserve resources and apply our specialized skills. At PSSI, we redefine clean.

For more information on how PSSI can help balance your sanitation budget, visit [redefinecleanPSSI.com](http://redefinecleanPSSI.com).



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